

Supervision

Offered by:



Sequetta Wright

swright@AtteuqPotentialUnlimited.com

(585) 266-8461

In today's business, the supervisor or team leader is the main link between the organization's goals and the people who are responsible for the daily activities that make those goals a reality. Because of the necessary and integral role that a person in this position plays, it is obvious that good supervisors and team leaders are key to the success of any organization.

Many decisions required within this role everyday affect profits, productivity, service levels, as well as attitudes, and morale. With a role and function of this magnitude, it would seem logical that the process of becoming a supervisor and team leader would require years and years of training. However, most supervisors and team leaders have had little or no training in the required skills. Almost universally, today's supervisory force is made up of men and women who have been promoted from being a superworker to being a supervisor or team leader.

A Process for Results

Supervisory Development is a process that makes supervisor and team leadership development not only possible, but also eminently profitable. Individually, each supervisor and team leader reflects the proficiency of a specialized knowledge. Together, they form a powerful force that assures the achievement of organizational goals through its people.

“Supervisory development is a process that makes supervisor and team leadership development not only possible, but also eminently profitable.”

Essential Element #1

Attitude Development:

Attitude is the basis of all individual behavior. The effectiveness of a supervisor or team leader will depend on their behavior in a given situation. Improved results and productivity begins by developing the attitudes that govern the person's behavior.

Essential Element #2

Behavior Management Skills:

Better than 50% of a supervisor's or team leader's time is spent managing other people. To be effective in this role, it is important that the individual develop the skills necessary to effectively communicate and maximize productivity.

Essential Element #3

Goal Accomplishment:

A supervisor or team leader not only sets goals but also needs to determine how those goals will be achieved, what obstacles must be overcome in the process, and the timeline necessary. The Supervisory Development process provides a proven goal accomplishment model that can be immediately applied to any organization.

Issues Covered

- The Roles and Functions of a Successful Supervisor or Team Leader
- Effective Organizational & Personal Goal Setting
- Developing Confidence
- Managing and Controlling Your Use of Time
- Understanding Human Needs
- Motivating Improved Performance
- Creating an Environment for Growth
- The Art of Listening
- Taking Corrective Action
- Delegation
- Decision Making
- Problem Solving

Measurable Results

- Dynamic Teams
- Lower Cost of Doing Business
- Strengthened Individual
- Motivation to Perform
- Increased Revenues
- Increased Productivity
- Added Value to Processes